

United Way of Linn County				
	2018-19 Proposed	2018-19 Proposed	2018-19 Proposed	2018-19 Proposed
	CAN Budget	DPL Budget	OPERATIONS Budget	TOTAL Budget
<b>Income</b>				
1			\$ 68,797.28	\$ 68,797.28
2			\$ -	\$ -
3			\$ -	\$ -
4			\$ -	\$ -
5		\$ 10,000.00	\$ -	\$ 10,000.00
6		\$ 5,000.00	\$ -	\$ 5,000.00
7		\$ -	\$ -	\$ -
8		\$ 500.00	\$ -	\$ 500.00
9		\$ 10,000.00	\$ -	\$ 10,000.00
10		\$ 5,000.00	\$ -	\$ 5,000.00
11		\$ -	\$ -	\$ -
12		\$ 7,000.00	\$ -	\$ 7,000.00
13		\$ 2,500.00	\$ -	\$ 2,500.00
14		\$ 2,000.00	\$ -	\$ 2,000.00
15		\$ -	\$ -	\$ -
16		\$ 1,000.00	\$ -	\$ 1,000.00
17		\$ 2,500.00	\$ -	\$ 2,500.00
18		\$ 2,000.00	\$ -	\$ 2,000.00
19		\$ 15,269.70	\$ -	\$ 15,269.70
20		\$ 5,000.00	\$ -	\$ 5,000.00
21		\$ 65.00	\$ -	\$ 65.00
22		\$ 73,834.70	\$ -	\$ 73,834.70
23			\$ 2,500.00	\$ 2,500.00
24			\$ -	\$ -
25			\$ -	\$ -
26			\$ 25,000.00	\$ 25,000.00
27			\$ -	\$ -
28			\$ -	\$ -
29			\$ 150.00	\$ 150.00
30			\$ 45,927.73	\$ 45,927.73
31			\$ 174,096.60	\$ 174,096.60
32		\$ 18,237.50	\$ 28,625.93	\$ 46,863.43
33		\$ 58,237.50	\$ 102,460.53	\$ 160,698.03
34		\$ 58,237.50	\$ 102,460.53	\$ 160,698.03
<b>Expenses</b>				
35	\$ 1,500.00	\$ 3,500.00	\$ 5,000.00	\$ 8,000.00
36		\$ 234,889.70	\$ 234,889.70	\$ 234,889.70
37		\$ 200.00	\$ 200.00	\$ 200.00
38		\$ 200.00	\$ 200.00	\$ 200.00
39		\$ -	\$ -	\$ -
40		\$ -	\$ -	\$ -
41		\$ -	\$ -	\$ -
42		\$ -	\$ -	\$ -
43		\$ -	\$ -	\$ -
44		\$ 2,856.19	\$ 2,856.19	\$ 2,856.19
45		\$ 1,500.00	\$ 1,500.00	\$ 1,500.00
46		\$ -	\$ -	\$ -
47		\$ 1,500.00	\$ 1,500.00	\$ 1,500.00
48		\$ 200.00	\$ 200.00	\$ 200.00
49		\$ 1,400.00	\$ 1,400.00	\$ 1,400.00
50		\$ 184.00	\$ 184.00	\$ 184.00
51		\$ -	\$ -	\$ -
52		\$ 55,860.00	\$ 55,860.00	\$ 55,860.00
53		\$ 71,745.82	\$ 71,745.82	\$ 71,745.82
54		\$ 11,465.00	\$ 11,465.00	\$ 11,465.00
55		\$ 500.00	\$ 500.00	\$ 500.00
56		\$ 10,000.00	\$ 10,000.00	\$ 10,000.00
57	\$ 22,868.87	\$ -	\$ -	\$ 22,868.87
58	\$ 32,333.33	\$ -	\$ -	\$ 32,333.33
59	\$ 3,000.00	\$ -	\$ -	\$ 3,000.00
60	\$ 500.00	\$ -	\$ -	\$ 500.00
61	\$ 500.00	\$ -	\$ -	\$ 500.00
62	\$ 1,500.00	\$ -	\$ -	\$ 1,500.00
63	\$ 41,360.53	\$ -	\$ -	\$ 41,360.53
64	\$ -	\$ 102,460.53	\$ 102,460.53	\$ 102,460.53
65		\$ 1,200.00	\$ 1,200.00	\$ 1,200.00
66		\$ 100.00	\$ 100.00	\$ 100.00
67		\$ 1,000.00	\$ 1,000.00	\$ 1,000.00
68		\$ 1,100.00	\$ 1,100.00	\$ 1,100.00
69	\$ -	\$ 2,300.00	\$ 2,300.00	\$ 2,300.00
70		\$ -	\$ -	\$ -
71		\$ 1,000.00	\$ 1,000.00	\$ 1,000.00
72		\$ 10,000.00	\$ 10,000.00	\$ 10,000.00
73		\$ -	\$ -	\$ -
74		\$ -	\$ -	\$ -
75	\$ 420.00	\$ -	\$ 7,260.00	\$ 7,680.00
76		\$ 7,500.00	\$ 7,500.00	\$ 7,500.00
77	\$ 420.00	\$ -	\$ 14,760.00	\$ 15,180.00
78	\$ 1,500.00	\$ -	\$ -	\$ 1,500.00
79	\$ -	\$ -	\$ 500.00	\$ 500.00
80	\$ 200.00	\$ -	\$ -	\$ 200.00
81		\$ -	\$ -	\$ -
82		\$ -	\$ -	\$ -
83		\$ -	\$ -	\$ -
84	\$ 150.00	\$ 1,500.00	\$ 1,500.00	\$ 1,650.00
85	\$ 50.00	\$ -	\$ 200.00	\$ 250.00
86	\$ 200.00	\$ -	\$ 1,200.00	\$ 1,400.00
87		\$ 207,000.00	\$ 207,000.00	\$ 207,000.00
88		\$ -	\$ -	\$ -
89	\$ 1,787.50	\$ -	\$ 6,210.00	\$ 7,997.50
90		\$ 3,500.00	\$ 3,500.00	\$ 3,500.00
91		\$ -	\$ -	\$ -
92	\$ 1,787.50	\$ -	\$ 9,710.00	\$ 11,497.50
93	\$ -	\$ -	\$ -	\$ -
94	\$ 3,180.00	\$ -	\$ 17,000.00	\$ 20,180.00
95	\$ 3,180.00	\$ -	\$ 17,000.00	\$ 20,180.00
96	\$ 3,000.00	\$ -	\$ 18,630.00	\$ 21,630.00
97		\$ -	\$ -	\$ -
98		\$ -	\$ -	\$ -
99		\$ -	\$ -	\$ -
100	\$ 40,000.00	\$ -	\$ -	\$ 40,000.00
101		\$ -	\$ -	\$ -
102	\$ 40,000.00	\$ -	\$ -	\$ 40,000.00
103	\$ 47,967.50	\$ -	\$ 252,340.00	\$ 300,307.50
104		\$ -	\$ -	\$ -
105		\$ -	\$ -	\$ -
106		\$ 16,800.00	\$ 16,800.00	\$ 16,800.00
107	\$ 2,800.00	\$ -	\$ -	\$ 2,800.00
108	\$ 2,800.00	\$ -	\$ 16,800.00	\$ 19,600.00
109		\$ -	\$ -	\$ -
110		\$ 700.00	\$ 700.00	\$ 700.00
111		\$ 3,500.00	\$ 3,500.00	\$ 3,500.00
112	\$ 3,500.00	\$ -	\$ -	\$ 3,500.00
113	\$ 3,500.00	\$ -	\$ 3,500.00	\$ 7,000.00
114	\$ -	\$ 1,800.00	\$ 1,800.00	\$ 1,800.00
115	\$ 120.00	\$ -	\$ 4,000.00	\$ 4,120.00
116		\$ -	\$ -	\$ -
117		\$ 1,000.00	\$ 1,000.00	\$ 1,000.00
118	\$ -	\$ -	\$ 1,000.00	\$ 1,000.00
119		\$ 1,800.00	\$ 1,800.00	\$ 1,800.00
120		\$ 8,000.00	\$ 8,000.00	\$ 8,000.00
121		\$ 1,000.00	\$ 1,000.00	\$ 1,000.00
122	\$ 58,237.50	\$ 102,460.53	\$ 716,461.61	\$ 877,159.64
123	\$ -	\$ -	\$ -	\$ -
124	\$ -	\$ -	\$ -	\$ -

Operations					18-19
	17-18 Actual		17-18 over		Proposed Budget
	July 2017	17-18 Budget	Budget	Budget	
	December 2017	17-18 Budget	Budget	Budget	
<b>Income</b>					
Biblicale Expense Income	\$ 6,843.74	\$ 6,843.74	\$ 6,843.74	\$ 6,878.28	Contract services for .5 FTE of Blake and JOK of Leah not a budgeted item
Change in Value - OCF Funds	\$ 6,021.54	\$ 6,021.54	\$ 6,021.54	\$ -	
<b>Total DPIL Income</b>	\$ -	\$ -	\$ -	\$ -	
Income - Campaign	\$ 2,500.00	\$ (2,500.00)	\$ 2,500.00	\$ 2,500.00	Donation from Knyle River for pledge forms
Income - Conference Reimbursement	\$ 1,040.00	\$ 1,040.00	\$ -	\$ -	
Income - General	\$ 25,485.75	\$ 2,000.00	\$ 23,485.75	\$ -	Friends of United Way Funds received
Income - Golf Tournament	\$ 7,962.50	\$ 26,774.00	\$ (18,811.50)	\$ 25,000.00	
Income Campaign Celebration	\$ 2,500.00	\$ (2,500.00)	\$ -	\$ -	no longer doing
Interest Income - 211 Program	\$ 1.89	\$ 1.89	\$ -	\$ -	
Interest Income - Child Abuse Network	\$ 158.32	\$ 158.32	\$ -	\$ 150.00	
Pledge Loss - Actual	\$ (5,292.02)	\$ 57,731.00	\$ (58,260.02)	\$ 45,927.73	Trending @8%
Pledges - Current Year	\$ 366,908.14	\$ 722,874.00	\$ (355,965.86)	\$ 574,096.60	as of 04.30.2018
Freedom Year Carry Over	\$ -	\$ -	\$ -	\$ -	
<b>Total Income</b>	\$ 413,892.86	\$ 814,379.00	\$ (400,486.14)	\$ 716,461.61	
<b>Gross Profit</b>	\$ 413,892.86	\$ 814,379.00	\$ (400,486.14)	\$ 716,461.61	
<b>Expenses</b>					
Advertising & Marketing	\$ 101.24	\$ 3,000.00	\$ (2,898.76)	\$ 3,500.00	Admin Fee adjustment- BP
Allocations	\$ 1,849.83	\$ 1,849.83	\$ 1,849.83	\$ 234,809.20	Includes Designations to Health/Educational Income one time event annually for food purchase
Allocations Meetings	\$ 300.00	\$ (300.00)	\$ 300.00	\$ 200.00	one time event annually for food purchase
Annual Meeting	\$ 250.00	\$ (250.00)	\$ 250.00	\$ 200.00	Uncategorized expenses
Ask My Accountant	\$ (2,478.68)	\$ (2,478.68)	\$ -	\$ -	
Board Development	\$ 650.00	\$ (650.00)	\$ -	\$ -	no longer doing
Campaign Celebration	\$ 2,500.00	\$ (2,500.00)	\$ -	\$ -	included in regular postage
Campaign Postage	\$ -	\$ -	\$ -	\$ -	increased due to recalculation of Admin Fee adjustment- BP
Campaign Printing	\$ 1,399.00	\$ 2,000.00	\$ (601.00)	\$ 2,656.19	
Campaign Supplies	\$ 1,408.87	\$ 3,000.00	\$ (1,591.13)	\$ 1,500.00	LE's would just meet in office no real expense
Campaign Training	\$ 200.00	\$ (200.00)	\$ -	\$ -	
Community Impact Initiatives 211	\$ 3,949.89	\$ 3,500.00	\$ 449.89	\$ 1,500.00	this is 211 can be adjusted
Community Involvement	\$ 700.00	\$ (700.00)	\$ -	\$ 200.00	adjusted
Database Admin	\$ 2,123.00	\$ 1,400.00	\$ 723.00	\$ 1,400.00	
Department of Justice	\$ 184.00	\$ (184.00)	\$ -	\$ 184.00	annual fee
Designations			\$ 55,860.90	\$ -	Designations reduced by pledge loss recorded in revenue
Designation - Partner Agencies			\$ -	\$ 71,745.82	
Designation - Non United Ways			\$ -	\$ 11,465.00	
Designation - Other United Ways			\$ 234.36	\$ -	Major sub of expense reducing the amount of pledges that go out the door bring down this total
Donor Recognition	\$ 28.00	\$ 1,000.00	\$ (972.00)	\$ 500.00	
DPIL Expenses	\$ -	\$ -	\$ -	\$ 10,000.00	
DPIL Expenses - Books -ORELINN	\$ -	\$ -	\$ -	\$ -	
DPIL Expenses - Books -ORLINN	\$ -	\$ -	\$ -	\$ -	
DPIL Expenses - Books -ORCENTRALINN	\$ -	\$ -	\$ -	\$ -	
DPIL Expenses - Program Posters / Promo Exp	\$ -	\$ -	\$ -	\$ -	
DPIL Expenses - Promo Book Displays	\$ -	\$ -	\$ -	\$ -	
DPIL Expenses - Reg Cards	\$ -	\$ -	\$ -	\$ 10,000.00	
<b>Total DPIL Expenses</b>	\$ -	\$ -	\$ -	\$ 10,000.00	
Dues & Subscriptions	\$ 468.84	\$ 1,637.00	\$ (1,168.16)	\$ 120.00	Costco Membership depends on attendance # can be adjusted
Chamber Forum	\$ 23.06	\$ 23.06	\$ -	\$ 100.00	depends on attendance # can be adjusted
Chamber of Commerce	\$ 1,342.00	\$ 1,342.00	\$ -	\$ 1,000.00	depends on attendance # can be adjusted
Rotary Membership	\$ 280.50	\$ 1,100.00	\$ (819.50)	\$ 1,100.00	depends on attendance # can be adjusted
<b>Total Dues &amp; Subscriptions</b>	\$ 2,114.40	\$ 2,737.00	\$ (622.60)	\$ 2,320.00	
Employee Acknowledgement	\$ (30.00)	\$ 200.00	\$ (230.00)	\$ -	Not really needed
Equipment / R&M	\$ 1,842.80	\$ 1,200.00	\$ 642.80	\$ 1,000.00	Contract services for Expertech
Golf Tournament	\$ 8,995.85	\$ 10,500.00	\$ (1,504.15)	\$ 10,000.00	Mallard is around 8500 plus the
Legal & Professional Services	\$ -	\$ -	\$ -	\$ -	
Professional Fees	\$ 6,106.53	\$ 8,000.00	\$ (1,893.47)	\$ 7,200.00	
Audit Expense	\$ 7,760.00	\$ 7,500.00	\$ 260.00	\$ 7,500.00	
<b>Total Professional Fees</b>	\$ 13,856.53	\$ 15,500.00	\$ (1,643.47)	\$ 14,700.00	
Linn CAN Project Expenses	\$ -	\$ -	\$ -	\$ -	
Meals	\$ -	\$ -	\$ -	\$ -	
Meals & Entertainment	\$ 557.82	\$ 300.00	\$ 257.82	\$ 500.00	can be adjusted up or down
Meals - Linn CAN	\$ -	\$ -	\$ -	\$ -	
Misc Admin	\$ 11.00	\$ 11.00	\$ -	\$ -	Used to be who handled our retirement based on what I can see - is now under retirement like it should be
NW Agency Trust	\$ 1,500.00	\$ (1,500.00)	\$ -	\$ -	we spent more this fiscal year due to staffing this number can be dramatically reduced
Office Supplies	\$ 4,339.41	\$ 3,640.00	\$ 699.41	\$ 1,000.00	
Postage	\$ 472.69	\$ 472.69	\$ -	\$ 200.00	
<b>Total Office Supplies</b>	\$ 4,812.10	\$ 3,640.00	\$ 1,172.10	\$ 1,200.00	
Office Supplies & Software	\$ 123.00	\$ 123.00	\$ -	\$ 123.00	
Payroll	\$ 19,664.08	\$ 136,000.00	\$ (116,335.92)	\$ 207,000.00	
Company Contributions	\$ -	\$ -	\$ -	\$ -	
Employer Retirement Expense	\$ 1,933.80	\$ 3,500.00	\$ (1,566.20)	\$ 6,210.00	
Liability / D&O	\$ 2,593.94	\$ 3,350.00	\$ (756.06)	\$ 3,500.00	
Retirement	\$ 961.87	\$ 961.87	\$ -	\$ -	
<b>Total Company Contributions</b>	\$ 5,489.61	\$ 6,850.00	\$ (1,360.39)	\$ 9,710.00	
Group Life & Disability Expense	\$ 99.42	\$ 1,317.00	\$ (1,217.58)	\$ -	
Insurance Benefits & Liabilities	\$ 16,692.55	\$ 20,515.00	\$ (3,822.45)	\$ 17,000.00	
Insurance Expense - Linn CAN	\$ -	\$ -	\$ -	\$ -	
<b>Total Insurance Benefits &amp; Liabilities</b>	\$ 16,692.55	\$ 20,515.00	\$ (3,822.45)	\$ 17,000.00	9% Recommended by accounting firm
Payroll Tax	\$ 12,414.10	\$ 10,880.00	\$ 1,534.10	\$ 18,630.00	
Payroll Tax Expense - Linn CAN	\$ -	\$ -	\$ -	\$ -	
Wages	\$ -	\$ -	\$ -	\$ -	
Payroll - Director of Community Relations & Engagement	\$ 26,150.53	\$ 26,150.53	\$ -	\$ -	
Payroll - Executive Director	\$ 63,635.59	\$ 63,635.59	\$ -	\$ -	
Payroll - Linn CAN	\$ -	\$ -	\$ -	\$ -	
Payroll - Operations Director	\$ 39,067.31	\$ 39,067.31	\$ -	\$ -	
<b>Total Wages</b>	\$ 128,853.43	\$ -	\$ 128,853.43	\$ -	
<b>Total Payroll</b>	\$ 183,213.19	\$ 175,562.00	\$ 7,651.19	\$ 252,340.00	
Reconciliation Discrepancy	\$ 4,466.02	\$ 4,466.02	\$ -	\$ -	Prior Year
Reimbursements	\$ -	\$ -	\$ -	\$ -	
Rent	\$ 11,666.70	\$ 11,666.70	\$ -	\$ 16,800.00	
Rent - CAN	\$ -	\$ -	\$ -	\$ -	
<b>Total Rent</b>	\$ 11,666.70	\$ -	\$ 11,666.70	\$ 16,800.00	
Search - Executive Director	\$ 186.54	\$ 186.54	\$ -	\$ -	
Staff Development	\$ 2,894.68	\$ 1,500.00	\$ 1,394.68	\$ 700.00	
Telephone	\$ -	\$ -	\$ -	\$ -	
Travel/Mileage	\$ 3,975.42	\$ 6,000.00	\$ (2,024.58)	\$ 3,500.00	
Travel/Mileage - Linn CAN	\$ -	\$ -	\$ -	\$ -	
<b>Total Travel/Mileage</b>	\$ 3,975.42	\$ 6,000.00	\$ (2,024.58)	\$ 3,500.00	
United Way of America Dues	\$ 1,913.79	\$ 1,913.79	\$ -	\$ 1,800.00	
Utilities	\$ 5,239.59	\$ 6,872.00	\$ (1,632.41)	\$ 4,000.00	
UW Finance	\$ -	\$ -	\$ -	\$ -	should be a little lower since we reduce the amount of accounts we have
Bank Charges & Fees	\$ 1,070.57	\$ 1,400.00	\$ (329.43)	\$ 1,000.00	
<b>Total UW Finance</b>	\$ 1,070.57	\$ 1,400.00	\$ (329.43)	\$ 1,000.00	
UWPN	\$ 1,804.10	\$ 1,800.00	\$ 4.10	\$ 1,800.00	annual fee increased due to recalculation of Admin Fee adjustment- BP
Volunteer Portal	\$ -	\$ -	\$ -	\$ 8,000.00	
Website Development / Social Media	\$ 1,249.85	\$ 1,195.00	\$ 54.85	\$ 1,000.00	if we split it may be cheaper
<b>Total Expenses</b>	\$ 258,345.10	\$ 248,590.00	\$ 9,755.10	\$ 716,461.61	
<b>Net Operating Income</b>	\$ 155,547.76	\$ 565,789.00	\$ (410,241.24)	\$ -	
<b>Net Income</b>	\$ 155,547.76	\$ 565,789.00	\$ (410,241.24)	\$ -	

DPIL				
	17-18			
	Actual July			
	2017-			
	December	17-18	17-18 over	Proposed
	2017	Budget	Budget	Budget
<b>Income</b>				
DPIL Income			\$ -	
DPIL Income - Albany Public Library		\$ 10,000.00	\$ (10,000.00)	\$ 10,000.00
DPIL Income - Albany Rotary Club		\$ 5,000.00	\$ (5,000.00)	\$ 5,000.00
DPIL Income - Burchams Metals	\$ 300.00		\$ 300.00	\$ -
DPIL Income - City of Sweet Home			\$ -	\$ 500.00
DPIL Income - Costal Farm & Ranch		\$ 12,500.00	\$ (12,500.00)	\$ 10,000.00
DPIL Income - District Rotary Foundation Match	\$ 8,500.00		\$ 8,500.00	\$ 6,000.00
DPIL Income- Early Learning Hub			\$ -	\$ 5,000.00
DPIL Income - Greater Albany Rotary Club	\$ 300.00	\$ 5,000.00	\$ (4,700.00)	\$ -
DPIL Income - Greater Albany Public School			\$ -	\$ 7,000.00
DPIL Income - Central Linn School District			\$ -	\$ 2,500.00
DPIL Income - Lebanon Rotary Club	\$ 1,500.00	\$ 3,000.00	\$ (1,500.00)	\$ 2,000.00
DPIL Income - OR Community Foundation	\$ 10,000.00	\$ 15,000.00	\$ (5,000.00)	\$ -
DPIL Income - Selmet		\$ 1,500.00	\$ (1,500.00)	\$ -
DPIL Income - Samaritan Health			\$ -	\$ 1,000.00
DPIL Income - Scio School District			\$ -	\$ 2,500.00
DPIL Income - Sweet Home Rotary	\$ 1,500.00	\$ 3,000.00	\$ (1,500.00)	\$ 2,000.00
DPIL Income - United Way	\$ 324.15	\$ 9,500.00	\$ (9,175.85)	\$ 15,269.70
DPIL Income - Umpqua Bank Foundation			\$ -	\$ 5,000.00
Interest Income - DPIL	\$ 64.61		\$ 64.61	\$ 65.00
<b>Total DPIL Income</b>	<b>\$ 22,488.76</b>	<b>\$ 64,500.00</b>	<b>\$ (42,011.24)</b>	<b>\$ 73,834.70</b>
Interest Revenue	\$ 14.87		\$ 14.87	
Previous Year Carry Over	\$ 60,523.00		\$ 60,523.00	\$ 28,625.83
<b>Total Income</b>	<b>\$ 83,026.63</b>	<b>\$ 64,500.00</b>	<b>\$ 18,526.63</b>	<b>\$ 102,460.53</b>
<b>Gross Profit</b>	<b>\$ 83,026.63</b>	<b>\$ 64,500.00</b>	<b>\$ 18,526.63</b>	<b>\$ 102,460.53</b>
<b>Expenses</b>				
DPIL Expenses			\$ -	
DPIL Expenses - Books -ORELINN	\$ 24,884.45	\$ 28,000.00	\$ (3,115.55)	\$ 22,666.67
DPIL Expenses - Books ORLINN	\$ 25,895.35	\$ 28,000.00	\$ (2,104.65)	\$ 32,333.33
DPIL Expenses - Books- ORCENTRALLINN	\$ 3,010.32		\$ 3,010.32	\$ 3,000.00
DPIL Expenses - Program Posters / Promo Exp	\$ 1,065.98	\$ 5,500.00	\$ (4,434.02)	\$ 500.00
DPIL Expenses - Promo Book Displays		\$ 500.00	\$ (500.00)	\$ 500.00
DPIL Expenses - Reg Cards		\$ 3,000.00	\$ (3,000.00)	\$ 1,500.00
<i>Future Year Program Reserves</i>				\$ 41,960.53
<b>Total DPIL Expenses</b>	<b>\$ 54,856.10</b>	<b>\$ 65,000.00</b>	<b>\$ (10,143.90)</b>	<b>\$ 102,460.53</b>
<b>Total Expenses</b>	<b>\$ 54,900.80</b>	<b>\$ 65,000.00</b>	<b>\$ (10,099.20)</b>	<b>\$ 102,460.53</b>
<b>Net Operating Income</b>	<b>\$ 28,125.83</b>	<b>\$ (500.00)</b>	<b>\$ 28,625.83</b>	<b>\$ -</b>
<b>Net Income</b>	<b>\$ 28,125.83</b>	<b>\$ (500.00)</b>	<b>\$ 28,625.83</b>	<b>\$ -</b>

as off 05.23.2018

CAN					
	17-18 Actual				
	July 2017-	17-18	17-18 over		
	December	Budget	Budget		Proposed Budget
	2017				
<b>Income</b>					
Previous Year Carry Over	117,645.40	117,645.40	0.00	\$	58,237.50
<b>Total Income</b>	<b>\$ 117,817.32</b>	<b>\$ 117,645.40</b>	<b>\$ 171.92</b>	<b>\$</b>	<b>58,237.50</b>
<b>Gross Profit</b>	<b>\$ 117,817.32</b>	<b>\$ 117,645.40</b>	<b>\$ 171.92</b>	<b>\$</b>	<b>58,237.50</b>
<b>Expenses</b>					
Advertising & Marketing		1,500.00	-1,500.00	\$	1,500.00
Legal & Professional Services		420.00	-420.00	\$	420.00
Linn CAN Project Expenses	1,675.17	1,500.00	175.17	\$	1,500.00
Meals			0.00		
Meals - Linn CAN	11.00	230.00	-219.00	\$	230.00
Office Supplies	25.31		25.31	\$	150.00
Postage		200.00	-200.00	\$	50.00
<b>Total Office Supplies</b>	<b>\$ 25.31</b>	<b>\$ 200.00</b>	<b>-\$ 174.69</b>	<b>\$</b>	<b>200.00</b>
<b>Office Supplies &amp; Software</b>					
<b>Payroll</b>					
Employee Retirement Expense		1,787.50	-1,787.50	\$	1,787.50
<b>Total Company Contributions</b>	<b>\$ 0.00</b>	<b>\$ 1,787.50</b>	<b>-\$ 1,787.50</b>	<b>\$</b>	<b>1,787.50</b>
Group Life & Disability Expense		180.00	-180.00		
Insurance Benefits & Liabilities					
Insurance Expense - Linn CAN	915.94	3,000.00	-2,084.06	\$	3,180.00
<b>Total Insurance Benefits &amp; Liabilities</b>	<b>\$ 915.94</b>	<b>\$ 3,000.00</b>	<b>-\$ 2,084.06</b>	<b>\$</b>	<b>3,180.00</b>
<b>Payroll Tax</b>					
Payroll Tax Expense - Linn CAN	1,028.61	3,000.00	-1,971.39	\$	3,000.00
<b>Wages</b>					
Payroll - Linn CAN	15,593.71	38,000.00	-22,406.29	\$	40,000.00
<b>Total Wages</b>	<b>\$ 15,593.71</b>	<b>\$ 38,000.00</b>	<b>-\$ 22,406.29</b>	<b>\$</b>	<b>40,000.00</b>
<b>Total Payroll</b>	<b>\$ 17,538.26</b>	<b>\$ 45,967.50</b>	<b>-\$ 28,429.24</b>	<b>\$</b>	<b>47,967.50</b>
Rent- CAN	2,333.30	2,800.00	-466.70	\$	2,800.00
<b>Total Rent</b>	<b>\$ 2,333.30</b>	<b>\$ 2,800.00</b>	<b>-\$ 466.70</b>	<b>\$</b>	<b>2,800.00</b>
Telephone		120.00	-120.00	\$	120.00
Travel/Mileage					
Travel/Mileage - Linn CAN	624.51	3,500.00	-2,875.49	\$	3,500.00
<b>Total Travel/Mileage</b>	<b>\$ 624.51</b>	<b>\$ 3,500.00</b>	<b>-\$ 2,875.49</b>	<b>\$</b>	<b>3,500.00</b>
<b>Total Expenses</b>	<b>\$ 22,207.55</b>	<b>\$ 56,237.50</b>	<b>-\$ 34,029.95</b>	<b>\$</b>	<b>58,237.50</b>
<b>Net Operating Income</b>	<b>\$ 95,609.77</b>	<b>\$ 61,407.90</b>	<b>\$ 34,201.87</b>	<b>\$</b>	<b>-</b>
<b>Net Income</b>	<b>\$ 95,609.77</b>	<b>\$ 61,407.90</b>	<b>\$ 34,201.87</b>	<b>\$</b>	<b>-</b>

*Sarah Started November 2018 wich will account for  
money unspent in FY 18-19 will carry to FY 19-20*